



818 S. FLORES ST. SAN ANTONIO, TEXAS 78204 www.saha.org

Procurement Department

ADDENDUM # 2

To: File 1705-910-59-4675
RFQ for: Pest Control Services for Beacon Communities

The following questions are asked:

Question 1: Is this a true IPM pest control approach, treatment is referred to in the RFP which can mean non-IPM?

Answer 1: Yes it is IPM. The word "treatment" was just to indicate the action not the method.

Question 2: How often are these properties to be serviced; Bi-Weekly, Bi-Monthly, or Quarterly?

Answer 2: The common areas are to be serviced every two (2) weeks. The units, including breezeways, hallways, etc, are done once a month; unless otherwise notified by property representative.

Question 3: Is there prior pricing available for this account?

Answer 3: See Attachment.

Question 4: What is the estimated cost or is it anticipated to be over or under \$50,000?

Answer 4: The contract is estimated to be over \$50,000.00.

Question 5: Can you post a copy of the pre-bid sign in sheet?

Answer 5: See Attachment.

By: Shayne Everett-Endres
Shayne Everett-Endres, Purchasing Agent

Date: July 14, 2017

Tabulation With Heat Treatment Bidders Only
Pest Control Services for Non Profit Properties
1507-910-59-4385

Bi-Monthly Cost for Routine Pest Control Services	Unit of Measure	Adios Pest Control	Pest Management Inc	Pest Shield Pest Control
Routine Pest Control Services- Chemical Pesticide	Per Unit	\$1.25	\$1.76	\$1.79
Routine Pest Control Services- Organic Pesticide	Per Unit	\$1.25	\$1.76	\$1.79
Service Call Fee	Each	\$29.00	\$25.00	\$45.00
ADDITIONAL UNIT PRICES SERVICES	Unit of measure			
1. Bird Deterrent Exterior	Linear Feet	\$59.00	\$6.00	\$6.50
2. Bat Removal to include clean up and exclusion	Per Bat	\$69.00	\$65.00	\$65.00
3. Snake removal	Per event	\$139.00	\$65.00	\$45.00
4. Mattress/Bed Covers for Treatment of Bed Bugs- Crib	Each	\$79.00	\$45.00	\$75.00
5. Mattress/Bed Covers for Treatment of Bed Bugs- Twin	Each	\$99.00	\$60.00	\$75.00
6. Mattress/Bed Covers for Treatment of Bed Bugs- Full	Each	\$99.00	\$75.00	\$90.00
7. Mattress/Bed Covers for Treatment of Bed Bugs- Queen	Each	\$119.00	\$85.00	\$95.00
8. Mattress/Bed Covers for Treatment of Bed Bugs- King	Each	\$139.00	\$98.00	\$125.00
9. Wood Destroying Insects- Eradication Treatment and 6 months of follow ups	Linear Feet	\$3.79	\$2.75	\$1.25
11.Treatment for Bed Bugs- Chemical Pesticide and 14 day follow up to eradicate	Efficiency Bedroom	\$179.00	\$350.00	\$95.00
12.Treatment for Bed Bugs- Organic Pesticide and 14 day follow up to eradicate	Efficiency Bedroom	\$199.00	\$400.00	\$95.00
13.Treatment for Bed Bugs- Chemical Pesticide and 14 day follow up to eradicate	1 Bedroom	\$199.00	\$375.00	\$135.00
14.Treatment for Bed Bugs- Organic Pesticide and 14 day follow up to eradicate	1 Bedroom	\$219.00	\$425.00	\$135.00
15.Treatment for Bed Bugs- Chemical Pesticide and 14 day follow up to eradicate	2 Bedroom	\$389.00	\$400.00	\$195.00
16.Treatment for Bed Bugs- Organic Pesticide and 14 day follow up to eradicate	2 Bedroom	\$419.00	\$450.00	\$195.00
17.Treatment for Bed Bugs- Chemical Pesticide and 14 day follow up to eradicate	3 Bedroom	\$569.00	\$425.00	\$225.00
18.Treatment for Bed Bugs- Organic Pesticide and 14 day follow up to eradicate	3 Bedroom	\$599.00	\$475.00	\$225.00
19.Treatment for Bed Bugs- Chemical Pesticide and 14 day follow up to eradicate	4 Bedroom	\$759.00	\$450.00	\$275.00
20.Treatment for Bed Bugs- Organic Pesticide and 14 day follow up to eradicate	4 Bedroom	\$789.00	\$500.00	\$275.00
21.Treatment for Bed Bugs- Chemical Pesticide and 14 day follow up to eradicate	5 Bedroom	\$899.00	\$475.00	\$275.00
22.Treatment for Bed Bugs- Organic Pesticide and 14 day follow up to eradicate	5 Bedroom	\$929.00	\$525.00	\$275.00
23.Treatment for Bed Bugs- Heat Treatment and 14 day follow up to eradicate	Efficiency Bedroom	\$179.00	\$550.00	\$325.00
24.Treatment for Bed Bugs- Heat Treatment and 14 day follow up to eradicate	1 Bedroom	\$199.00	\$650.00	\$325.00
25.Treatment for Bed Bugs- Heat Treatment and 14 day follow up to eradicate	2 Bedroom	\$389.00	\$750.00	\$400.00
26.Treatment for Bed Bugs- Heat Treatment and 14 day follow up to eradicate	3 Bedroom	\$569.00	\$850.00	\$400.00
27.Treatment for Bed Bugs- Heat Treatment and 14 day follow up to eradicate	4 Bedroom	\$759.00	\$950.00	\$450.00
28.Treatment for Bed Bugs- Heat Treatment and 14 day follow up to eradicate	5 Bedroom	\$929.00	\$1,050.00	\$500.00
29. Skunks, Raccoons, Possums, Armadillos (By trapping only) to include 5 daily follow up	Per Event	\$265.00	\$175.00	\$65.00
30. Exterior Building Rodent Bait Boxes to include initial service, follow ups and refills for a	Per Bait Box	\$59.00	\$28.50	\$35.00
31. Hornets, Wasps, and Bee Removal				
31. a. Hornets	Per Event	\$89.00	\$50.00	\$65.00
31. b. Wasps	Per Event	\$89.00	\$50.00	\$65.00
31. c. Bees	Per Event	\$399.00	\$50.00	\$65.00
32.Treatment for fleas and ticks- Chemical Pesticide and 14 day follow up to eradicate	Efficiency Bedroom	\$75.00	\$35.00	\$35.00
33.Treatment for fleas and ticks- Organic Pesticide and 14 day follow up to eradicate	Efficiency Bedroom	\$85.00	\$45.00	\$35.00
34.Treatment for fleas and ticks- Chemical Pesticide and 14 day follow up to eradicate	1 Bedroom	\$85.00	\$45.00	\$45.00
35.Treatment for fleas and ticks- Organic Pesticide and 14 day follow up to eradicate	1 Bedroom	\$95.00	\$45.00	\$45.00
36.Treatment for fleas and ticks- Chemical Pesticide and 14 day follow up to eradicate	2 Bedroom	\$99.00	\$55.00	\$50.00
37.Treatment for fleas and ticks- Organic Pesticide and 14 day follow up to eradicate	2 Bedroom	\$109.00	\$55.00	\$50.00

67 Bella Claire
30 Dietrich Road
56 Encanta Villa
4 Claremont
7 Warren House
220 Castle Point
40 Churchill Estates
100 Sunshine Plaza
100 Pecan Hill
157 Homestead
90 La Providencia
871 total

Bi-Monthly Cost for Routine Pest Control Services	Unit of Measure	Adios Pest Control	Pest Management Inc	Pest Shield Pest Control
38.Treatment for fleas and ticks- Chemical Pesticide and 14 day follow up to eradicate	3 Bedroom	\$119.00	\$65.00	\$55.00
39.Treatment for fleas and ticks- Organic Pesticide and 14 day follow up to eradicate	3 Bedroom	\$129.00	\$65.00	\$65.00
40.Treatment for fleas and ticks- Chemical Pesticide and 14 day follow up to eradicate	4 Bedroom	\$139.00	\$75.00	\$65.00
41.Treatment for fleas and ticks- Organic Pesticide and 14 day follow up to eradicate	4 Bedroom	\$149.00	\$75.00	\$65.00
42.Treatment for fleas and ticks- Chemical Pesticide and 14 day follow up to eradicate	5 Bedroom	\$159.00	\$85.00	\$65.00
43.Treatment for fleas and ticks- Organic Pesticide and 14 day follow up to eradicate	5 Bedroom	\$169.00	\$85.00	\$65.00
Total per unit & Service Charge		\$31.50	\$28.52	\$48.58
Total per unit fee X 871 units in the 11 properties		\$1,088.75	\$1,532.96	\$1,559.09
Total Unit Prices		\$12,290.79	\$11,635.25	\$6,312.75
Total Unit Price & Unit Fees		\$13,379.54	\$13,168.21	\$7,871.84

SIGN IN SHEET
1705-910-59-4675

Pest Control Services for Beacon Communities
July 11, 2017

Name (Please print)	Company Name & Address	Phone Number	e-mail
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John Arbuckle	Pestmasters	(469) 955-7454	Pestmastersofsanantonio @paloo.com