

May 7, 2019

This addendum to The Request for Proposals (RFP) serves to notify all interested proposers of clarifications and or changes to RFP No. P19002, and becomes part of this RFP. Proposers are required to acknowledge receipt of this addendum in their proposal. If not acknowledged, the proposal may be considered “non-responsive.”

A. The Agency received the following 10 questions:

QUESTION:

1. Is prior pricing available for this contract?

ANSWER:

Fresno Housing Authority is unable to give out prior contract values at this time.

QUESTION:

2. Can you provide an estimated amount of how much was been spent through the last fiscal year?

ANSWER:

Fresno Housing Authority is unable to give out this information at this time.

QUESTION:

3. Can you provide the name of the current contractor that provides these services?

ANSWER:

Current Contractors for these services:

- *San Joaquin Pest Control*
- *Tamarack Pest Control*
- *Castech Pest Services*
- *Paramount Pest Control*

QUESTION:

4. Can you please specify on which are the Pest Control licenses required for the contract?

ANSWER:

Successful proposer must have their Qualified Applicator License connected to the business.

QUESTION:

5. As the covered pests include “other crawling insects” that are unspecified, can the bidder clarify which crawling insects are included as a Covered Pest and which ones require an extra service on an as-needed basis? (Section 4.01.01 of RFP)

ANSWER:

Generally, covered pests include cockroaches, ants, silverfish, earwigs, water beetles, spiders, and ticks. The Agency considers rodents, bedbugs, dry wood termites, and subterranean termites as “as needed services”. In some cases, tenting may be required for the elimination of pests. If contractor also provides services to eliminate gophers, pigeons, and bee removal, the

Agency may consider these services as “as needed”. Contractor may specify what they consider “covered” and “as needed” services as well.

QUESTION:

6. Since the “As Needed Services” include such specialty pests as termites and bed bugs, can the bidder require additional service terms with respect to servicing termites and bed bugs? (Section 4.01.02 of RFP)

ANSWER:

Yes, this is typically separate from the main contract.

QUESTION:

7. Can the bidder include any proposed modifications to the sample contract as part of its bid, or must they be submitted prior to the bid? (Section 7.02.01 of RFP)

ANSWER:

Yes, but the Agency may decline, and is unable to modify any HUD forms.

QUESTION:

8. If the bidder’s insurance includes higher deductible amounts for its various insurance policies, can the bidder propose slight modifications to these insurance requirements as part of its bid? (Section 7.04 of RFP)

ANSWER:

Generally, no. The insurance minimums must be met by the successful proposer.

QUESTION:

9. The statement on page 5 regarding financial information is not required, correct?

ANSWER:

*Correct, the proposed costs will not be required on the nahro.economicengine.com website. The proposed costs for the properties of your choice **must** be submitted within your hard copy proposals.*

QUESTION:

10. You are requesting a monthly price for the various sites and the cost would be reflected in the quote? Along those lines, how would we adjust the price for no-shows since the cost is based on a set amount of units?

ANSWER:

The monthly price should include a set number of units. If the no-show falls within that number of units, there should be no charge. No-show charges would kick in if the vendor allowed extra times for extra units, or made a special trip and the family was not present or not ready. For example; if the contract says we get “8 units sprayed per visit” and we scheduled 8, but one family was not ready, we (the property) loses out. If we ask the vendor to allow extra time that week because we need him to spray 10 instead of 8, we expect to be charged for our regular fee plus the cost of two extra units; whether or not any other 10 families are ready. If we ask the vendor to make an extra trip to spray a vacant unit or to prepare for an inspection and the

family isn't ready, we would still expect to pay the fee for that unit. We would just pass that cost on to the family that wasn't ready.

Lyric Aguigam

Procurement Coordinator

laguigam@fresnohousing.org

Fresno Housing Authority

1331 Fulton Street

Fresno, California 93721

559-443-8437

(800) 735-2929 TTY

www.fresnohousing.org

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