

Notice of Successful Offeror (Proposer)
REQUEST FOR PROPOSALS (RFP) No. P18003, Lot #1
Legal Services- National Representation

TO: All proposers in response to the above noted RFP.

We are pleased to announce that, as a result of our evaluation of the proposals received in response to the above noted RFP, we are in the process of completing award to the top-rated responsive and responsible proposer, Hawkins, Delafield & Wood of Washington, DC.

Following is listed all proposers, where each placed as the result of our evaluation, the Unit and Total Calculated Costs proposed:

[Table No. 1]

| (1) Name of Proposer | (2) Final Rank | (3) Average Points Awarded | (4) Total Calculated Proposed Costs* |
|---|-------------------|-------------------------------|---|
| Hawkins, Delafield & Wood | 1 | 83 | \$40,350 |
| Goldfarb & Lipman | 2 | 79 | \$32,000 |
| Ballard Spahr LLP | 3 | 77 | \$42,250 |
| Fox Rothschild | 4 | 76 | \$39,450 |
| Reno & Cavanaugh | 5 | 74 | \$38,100 |
| Law Offices of Bill Ford | 6 | 71 | \$17,050 |
| Aleshire & Wynder, LLP | 7 | 67 | \$25,450 |
| Law Office of Charles Ramsey | 8 | 65 | \$28,750 |
| Pahl & McKay | 9 | 63 | \$46,250 |
| *Top-rated Responsive and Responsive Proposer | | | |
| *Please see the "Detail of Unit Costs Proposed" attached hereto. | | | |

We remind each proposer of his/her right to a debriefing and the right to protest. Please note that the Agency must receive written notice of either within 10 days of the receipt of this Notice (please note that the Procedure to Protest, which all protestants MUST comply with, has already been received by each proposer as a part of Attachment F of the RFP documents issued).

We are grateful for your interest in doing business with our Agency.



Kimberly Barnard
 Modernization & Compliance Manager

| Qty - U/M # | Description | Aleshire & Wynder, LLP | Ballard Spahr LLP | Burke, Williams & Sorensen, LLP | Edrington Schirmer & Murphy LLP | Fox Rothschild LLP | Goldfarb & Lipman LLP | Hawkins, Delafield & Wood LLP | Keegin Harrison LLP | Law Office of Charles Ramsey | Law Offices of Bill Ford | Liebert Cassidy Whitmore | Littler | Meyers Nave Riback Silver & Wilson | Pahl & McCay, A Professional Corporation | Renne Sloan Holtzman Sakai LLP | Reno & Cavanaugh, PLLC | Reuben, Junius & Rose, LLP | Shute, Mihaly & Weinberger LLP | Walsworth | |
|-------------|-------------|------------------------|-------------------|---------------------------------|---------------------------------|--------------------|-----------------------|-------------------------------|---------------------|------------------------------|--------------------------|--------------------------|----------------|------------------------------------|--|--------------------------------|------------------------|----------------------------|--------------------------------|----------------|----------------|
| | | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price | Unit Price |
| | | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price | Extended Price |

Lot # 1 - Firm-fixed Unit Fees for National Representation (e.g. HUD-related issues)

| | | | | | | | | | | | | | | | | | | | | | |
|--------------------|---|---------------------|---------------------|----------------|----------------|---------------------|---------------------|---------------------|----------------|---------------------|---------------------|----------------|----------------|----------------|---------------------|----------------|---------------------|----------------|----------------|----------------|----------------|
| 1 | 80 - Hour(s) Partner (Per Hour), including clerical | \$250.00 | \$410.00 | No Bid | No Bid | \$400.00 | \$320.00 | \$415.00 | No Bid | \$275.00 | \$155.00 | No Bid | No Bid | No Bid | \$485.00 | No Bid | \$390.00 | No Bid | No Bid | No Bid | No Bid |
| | | 20,000.00 | 32,800.00 | | | 32,000.00 | 25,600.00 | 33,200.00 | | 22,000.00 | 12,400.00 | | | | 38,800.00 | | 31,200.00 | | | | |
| 2 | 20 - Hour(s) Associate (Per Hour), including clerical | \$210.00 | \$375.00 | No Bid | No Bid | \$275.00 | \$240.00 | \$295.00 | No Bid | \$275.00 | \$155.00 | No Bid | No Bid | No Bid | \$280.00 | No Bid | \$270.00 | No Bid | No Bid | No Bid | No Bid |
| | | 4,200.00 | 7,500.00 | | | 5,500.00 | 4,800.00 | 5,900.00 | | 5,500.00 | 3,100.00 | | | | 5,600.00 | | 5,400.00 | | | | |
| 3 | 10 - Hour(s) Paralegal (Per Hour), including clerical | \$125.00 | \$195.00 | No Bid | No Bid | \$195.00 | \$160.00 | \$125.00 | No Bid | \$125.00 | \$155.00 | No Bid | No Bid | No Bid | \$185.00 | No Bid | \$150.00 | No Bid | No Bid | No Bid | No Bid |
| | | 1,250.00 | 1,950.00 | | | 1,950.00 | 1,600.00 | 1,250.00 | | 1,250.00 | 1,550.00 | | | | 1,850.00 | | 1,500.00 | | | | |
| Lot Totals: | | \$ 25,450.00 | \$ 42,250.00 | \$ 0.00 | \$ 0.00 | \$ 39,450.00 | \$ 32,000.00 | \$ 40,350.00 | \$ 0.00 | \$ 28,750.00 | \$ 17,050.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 46,250.00 | \$ 0.00 | \$ 38,100.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 |

| | | | | | | | | | | | | | | | | | | | | | |
|---|-------------------------------|------------------------|---------------------|---------------------------------|---------------------------------|---------------------|-----------------------|-------------------------------|---------------------|------------------------------|--------------------------|--------------------------|----------------|------------------------------------|--|--------------------------------|------------------------|----------------------------|--------------------------------|----------------|----------------|
| | | Aleshire & Wynder, LLP | Ballard Spahr LLP | Burke, Williams & Sorensen, LLP | Edrington Schirmer & Murphy LLP | Fox Rothschild LLP | Goldfarb & Lipman LLP | Hawkins, Delafield & Wood LLP | Keegin Harrison LLP | Law Office of Charles Ramsey | Law Offices of Bill Ford | Liebert Cassidy Whitmore | Littler | Meyers Nave Riback Silver & Wilson | Pahl & McCay, A Professional Corporation | Renne Sloan Holtzman Sakai LLP | Reno & Cavanaugh, PLLC | Reuben, Junius & Rose, LLP | Shute, Mihaly & Weinberger LLP | Walsworth | |
| Total Proposed Cost for each Proposal: | (Qty x Per Unit Price) | \$ 25,450.00 | \$ 42,250.00 | \$ 0.00 | \$ 0.00 | \$ 39,450.00 | \$ 32,000.00 | \$ 40,350.00 | \$ 0.00 | \$ 28,750.00 | \$ 17,050.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 46,250.00 | \$ 0.00 | \$ 38,100.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 |

"Proposed Costs vs. Proposed Costs"

| | | | | | | | | | | | | | | | | | | | | | |
|---|---------------------|---------------------|----------------|----------------|---------------------|---------------------|---------------------|----------------|---------------------|---------------------|----------------|----------------|----------------|----------------|---------------------|----------------|---------------------|----------------|----------------|----------------|----------------|
| Section 3 Firm: | No | No | No | No | No | No | No | No | No | No | No | No | No | No | No | No | No | No | No | No | No |
| Adjusted Total Proposed Cost(s): | \$ 25,450.00 | \$ 42,250.00 | \$ 0.00 | \$ 0.00 | \$ 39,450.00 | \$ 32,000.00 | \$ 40,350.00 | \$ 0.00 | \$ 28,750.00 | \$ 17,050.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 46,250.00 | \$ 0.00 | \$ 38,100.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 |
| Calculation Factor: | .6699 | .4036 | .0000 | .0000 | .4322 | .5328 | .4226 | .0000 | .5930 | 1.0000 | .0000 | .0000 | .0000 | .0000 | .3686 | .0000 | .4475 | .0000 | .0000 | .0000 | .0000 |
| Points Awarded: | 13 | 8 | 0 | 0 | 9 | 11 | 8 | 0 | 12 | 20 | 0 | 0 | 0 | 0 | 7 | 0 | 9 | 0 | 0 | 0 | 0 |

Assign Points for Evaluation Criterion No. 1 - Lot #1

(R) - Rejected alternate specification

Back (If you choose "Back," the points for Evaluation Criteria No. 1 will not be assigned at this time.)